

## CASE STUDY: MANUFACTURING

# Bowling company strikes it big with Paymerang

### The Client

QubicaAMF, an international bowling manufacturing company employing more than 600 people worldwide.

### The Challenge

A tough economic climate and a complex business led QubicaAMF to look for new ways to drive efficiency. At the same time, check payments to vendors were resulting in unnecessary postage fees, errors and control issues.

### The Solution

The company began searching for an AP solution with a simple implementation that wouldn't drain IT resources, which were already overburdened. Paymerang met with the CIO to discuss the process and assured the team that it would be hassle-free. After a seamless and quick transition, QubicaAMF was able to hit the ground running and experience immediate benefits.



“With Paymerang you have nothing to lose and everything to gain. If you don't take advantage of what they offer, you are literally walking away from cash.”

– Terry Manis, Vice President of Finance & Accounting and Financial Analysis

## The Results



**\$60K additional**  
revenue each year  
through cash rebates



**Saved \$10K – \$15K**  
annually by eliminating  
check stock and postage



**Saves 400+ hours**  
each year by eliminating  
tri-weekly check runs



**Increases security**  
by reducing paper checks



**More control**  
over cash flow

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